

Leaders and Communication - Dr John White 28 September 2019

Participant Name: _____

Emotional Contagion Effect – How good are you?

Social Facilitation Effect – How good are you?

Smiling – How good are you? How often? When? Why? Where?

Differentiated Eye Contact

Favoured 'people' / Reluctant participants / Maintaining eye contact / Backchannel responses – head nodding / Grounding / Eyes closed

Gesture – how good are you?

Open palms / Providing additional meaning / Reinforcement / People who gesture are seen as more likeable

Body Movements – how good are you?

Ballet dancers!

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Body Language – how good are you?

Open / closed?

Proxemics - Leaning and body orientation – how good are you?

Walking - Hands and feet – how good are you?

Where do they point?!

Voice intonation – how good are you?

Facial Expressions – how good are you?

Clothes and Appearance – how good are you?